

Spring Fest

This Summer, the Radisson at the Interplex invites you to join us for a meal in the Atrium Bistro.

Another gorgeous spring afternoon greeted everyone as employees of tenant companies joined for a festive lunch this past May in the fountain courtyard. Surrounded by the reggae sounds of a live band, everyone enjoyed grilled food, beverages, fruit salad and ice cream treats.



Korman Commercial Properties wants to thank everyone for attending and especially for being a part of the Neshaminy Interplex. If for any reason you missed out on the fun, look for an announcement soon for our annual Fall festival gathering.

Radisson

Complements of Joseph Oliveira, please enjoy
10% OFF LUNCH
 or
20% OFF DINNER
 when you dine in the Atrium Bistro
 Cannot be combined with any other offers. Expires 8/31/09.
 Must present this coupon at the time of your order.



RADISSON HOTEL PHILADELPHIA NORTHEAST
 2400 Old Lincoln HWY • US Rt 1
 215.638.8300 ext. 151
 TIMES ARE HARD BUT WE WANT YOU TO ENJOY
 A GREAT MEAL AT A REASONABLE PRICE



SUMMER 2009

A Quarterly Publication brought to you by Korman Commercial Properties, Inc. and the Neshaminy Interplex

IN THIS ISSUE

FEATURE:
N.A. Falcone & Associates

A Word from Our Management

Spring Fest Recap

Welcome New Tenants

Radisson Dining Coupons

Quarterly Calendar

Summer Grille Cart Returns!

The Value of A Good Partner

Ever notice how easily people throw around the term "partnering" these days? Here at Korman Commercial Properties, we thought it might be interesting to really explore that idea -- to understand what makes a good "partner" when it comes to a management/tenant relationship.

Do you need honesty? Certainly. Trust? Of course, but let's dig deeper. A good partner means more than just honoring responsibilities or building a trustworthy relationship. To us, it means a sincere investment in mutual goals.

For those tenants who have been here for some years, you know the Interplex management staff to be more than just attentive to your requests -- we consider every business a valuable component of the entire park. Says Korman Commercial Properties Senior Vice President Jerry Segal, "It's not about how much you will pay us to lease here, but what we can do for you as our tenant to make your business environment advantageous."

We are careful to have a consistent structure in place so all tenants are given access to our outstanding amenities. That means making sure that the same level of "Class A" space exists throughout all of our buildings. Upgrades are a regular part of our business plan, park maintenance is top notch and on-site management is located in building two, and is on-hand for every concern.

Additionally, we believe as a good partner it's our obligation to understand external conditions. By acknowledging the serious nature of today's economy, we are better suited to "partner" with our tenants when making leasing arrangements. Korman management is mindful of what this kind of economy can do to businesses, big and small. And yes, we know it's important to be financially careful. We recognize that cash flow can vary, staff sizes can change, or maybe space requirements may grow during a lease.

What does this mean? It means we are flexible when we need to be.

Janie Burstein, our Director of Leasing and Marketing adds to that idea. "People tend to focus on price per square foot, but what about the overall value? With Korman management, office spaces are beautifully built out, ready-to-go. Groundskeeping is a top concern. Our location is perfectly positioned for all major access points. We offer modern facilities and little niceties are a part of the daily life here, making the Neshaminy Interplex unlike any other office park in Bucks County. To me, that really brings best value, especially when the economy tightens."

So where does that leave us as a "partner"? Korman management knows it's a changing market. You expect a lot from your partnership with us and in that regard, we expect a lot from ourselves. We see the world around us clearly and will always be available to address the effect these conditions may have on our tenant businesses. As our tenant, we thank you for your presence in the Interplex business park -- but more than that, we remind you that we are here to make it a good value.



KORMAN COMMERCIAL PROPERTIES

Copyright ©2009 Korman Commercial Properties, Inc. All rights reserved. Interplex News is promotional in nature and our staff is not responsible for errors in production of this newsletter.

www.kormancommercial.com

KORMAN'S on-site management team is located in building TWO. We take pride in our quick response and efficient staff at the Neshaminy Interplex.

OFFICE SPACE INQUIRIES:
Janie Burstein
 Director of Leasing and Marketing
 jburstein@kormancommercial.com
 215-244-5175

SERVICE INQUIRIES:
Susan Gerstley
 Administrative Assistant
 General Info, Conference & Fitness Center
 sgerstley@kormancommercial.com
 215-244-5150

PROPERTY MANAGEMENT INQUIRIES:
Arnold Lurie
 Property Manager
 alurie@kormancommercial.com
 215-244-5145

AMMENITY INQUIRIES:
 Conference Center
 Fitness Center
 Susan Gerstley 215-244-5150
 sgerstley@kormancommercial.com

Just Children Day Care
 215-639-5333

The Office Works
 Executive Suites
Nancy L. Fox
 General Manager
 215-638-1050

Radisson Hotel/
 Convention Center
 Conferences, Banquets, Rooms
 215-638-8300

If you need us
 please feel free
 to contact us at
 any time.
 We're here to
 help you.

